

January 21, 2014

Brian Foley Foley's Transfer (8300)

Dear Brian,

I would like to offer my personal congratulations to the staff of Foley's Transfer on being awarded an *Exceptional Quality Service Certificate*. This certificate is awarded to agents who have achieved a *Gold Quality Rating*. To reach this level an agency must maintain or exceed a level of 80 points (out of a possible 100 points) over the previous four business quarters. This honour places your agency's quality in the top 20% of agents throughout Canada.

The award is made based upon data compiled by our Quality Initiatives team. Points are determined by data comprised of a combination of customer quality of service surveys, cargo claim ratios and administrative/operational service ratings.

We recognize the amount of consistent effort required achieving these ratings and we believe that your agency exemplifies **an unparalleled commitment to <u>Total Quality</u>** <u>Service</u>. We are extremely proud to have your team as part of the Atlas Van Lines family.

Yours truly,

Richard Bubnick

Director, Quality Initiatives Atlas Van Lines (Canada) Ltd.

c.c. Mr. Robert J. Clark, President & COO

c.c. Mr. Fred Haladay, Senior V.P. & Chief Commercial Officer